

# Circular Economy and the Role of Procurement



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# Circular Procurement

Multi-pronged implementation tool delivers on several policy objectives and outcomes simultaneously

Has capacity to go beyond delivery of environmental gains by concurrently driving social and economic benefits

Builds capacity in public and private sectors

Advances Sustainable Development Goals

Scalable: applied in any jurisdiction regardless of level, location, size

Does not require regulatory intervention





# Circular Economy Benefits: Triple Bottom Line



## Social

Human and environmental health gains

Reduced barriers to employment

Social and gender equity

Job creation



## Environmental

Reduced energy consumption

Waste minimization

Reduced reliance on raw materials

Reduced disposal

Maximum resource reduction

Drives low carbon economy



## Economic

Reduced product costs

Competitive advantage

Value for money

Creates market demand

Supports local markets

Strengthen social enterprises

Resource security

# Public Procurement Opportunities

- **15%:** average percentage of a country's GDP spent on procurement
- **\$200 billion:** Canada's spend on procurement
- **\$160 billion:** local governments combined spend
- **\$2.3 Billion;** City of Toronto





Top Spend Category	Category Spend (\$M)	Total Spend
Construction & Infrastructure	111.6	54%
Information & Technology	74.9	4%
Transportation & Fleet Management	51.9	3%
Facilities Management	35.5	2%
Furniture & Office Supplies	37.7	2%
Textiles	10.4	1%
Food & Catering	18.7	1%

# Circular Business Models

**Circular Supplies**

**Resource Recovery**

**Product Life  
Extension**

**Sharing Platform**

**Product As Service**



Supply fully renewable, recyclable, or biodegradable resource inputs to support circular production

Eliminate material leakage and maximize economic value of product return flows

Extend the current lifecycle of a product: repairability, upgrading, reselling

Stimulating collaboration among product users

Products are used by one or many customers through lease or pay-for-use arrangements





## Drivers

### Environmental

Carbon, conservation,  
waste, raw materials,  
emissions, energy  
efficiency

### Manufacturing & Consumption

Process efficiency,  
consumption patterns

### Economic

Cost savings, growth

### Social

Employment, skills, civil  
society

### Health

Toxicity, risk, well-being,  
quality of life

## Categories

Textiles & Clothing

Electrical & IT

Furniture

Food

Construction

Transport

Packaging

## Strategies

### Sustainable Materials Management

Waste prevention  
Design & materials choice  
Utilisation & lifetime  
optimisation  
Repair, reuse &  
remanufacturing  
Recycling & end-of-life

### Business

Cost reduction  
Servicisation  
Value networks  
Collaborative



# Transition and Implementation Barriers

- Fair competition: perception that it will lead to sole sourcing
- Perception that it will cost more
- Trade Agreements
- Definition of value for money: don't have qualifiers for social and environmental gains or losses
- Inability to measure all benefits or baseline status quo
- Takes Vision – Leadership – in procurement and finance functions... not just sustainability
- Change management: *we always do it this way*
- Lack of exchange and collaboration between governments
- Lack of implementation sources and tools





# Recycling Council of Ontario

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