



GENERAL MOTORS CANADA

How Far is the Road to Paris?

David Paterson Vice President, Corporate and Environmental Affairs

Three Questions:

1. "Are we there yet?"

2. "Can we go any faster?"

3. "What is GM doing?"

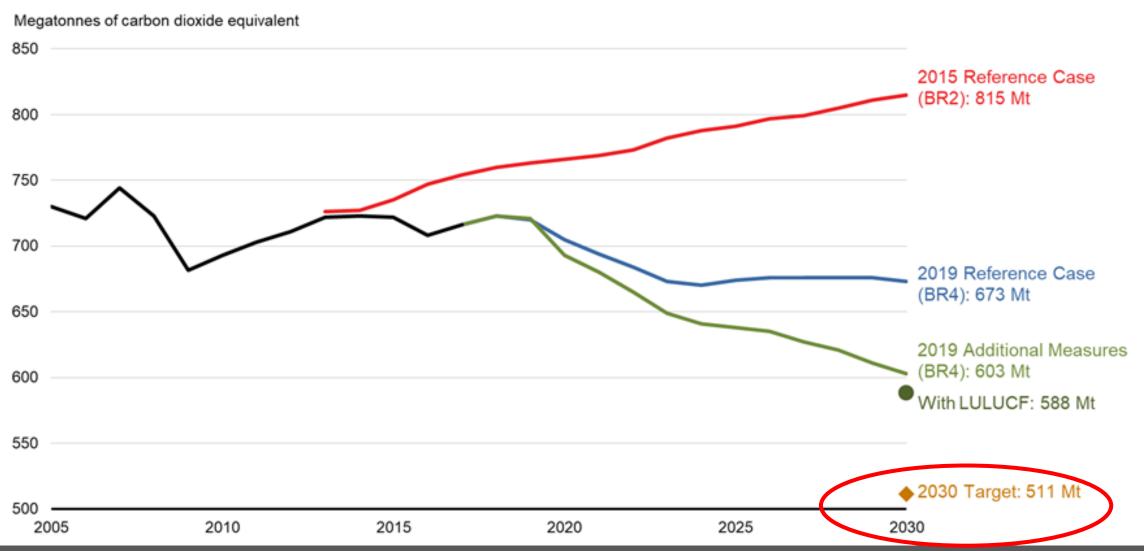


"Criteria" Emissions versus GHG

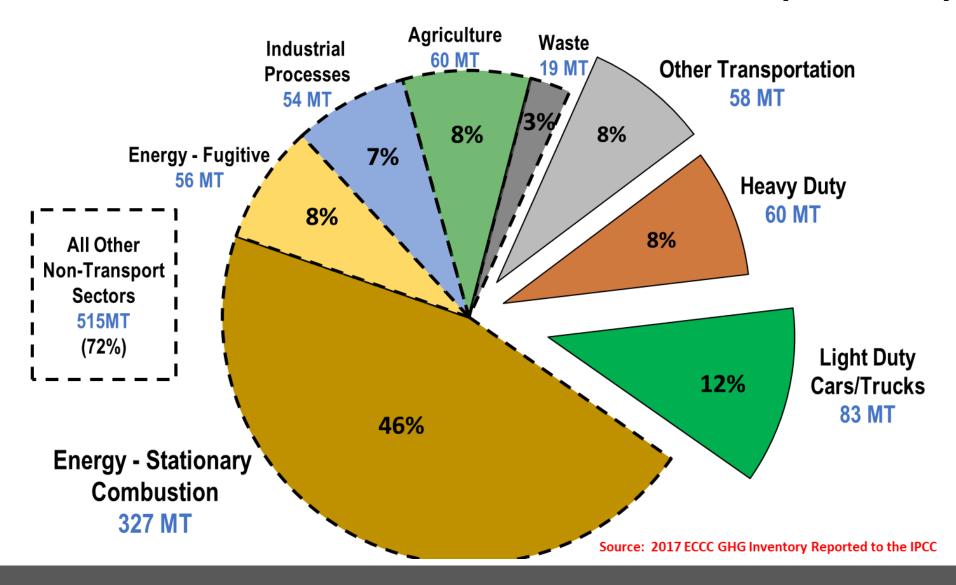
- 1) Nox and Sox "criteria emissions" now largely eliminated
- 2) CO2 and other GHG emissions the big challenge



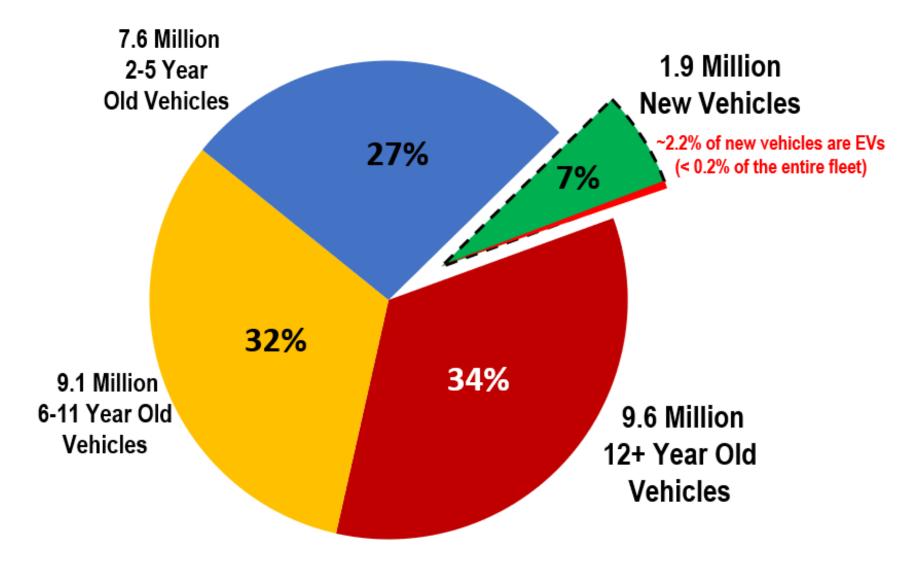
Under the Paris Agreement, Canada committed to reducing its GHG emissions by 30% below 2005 levels by 2030



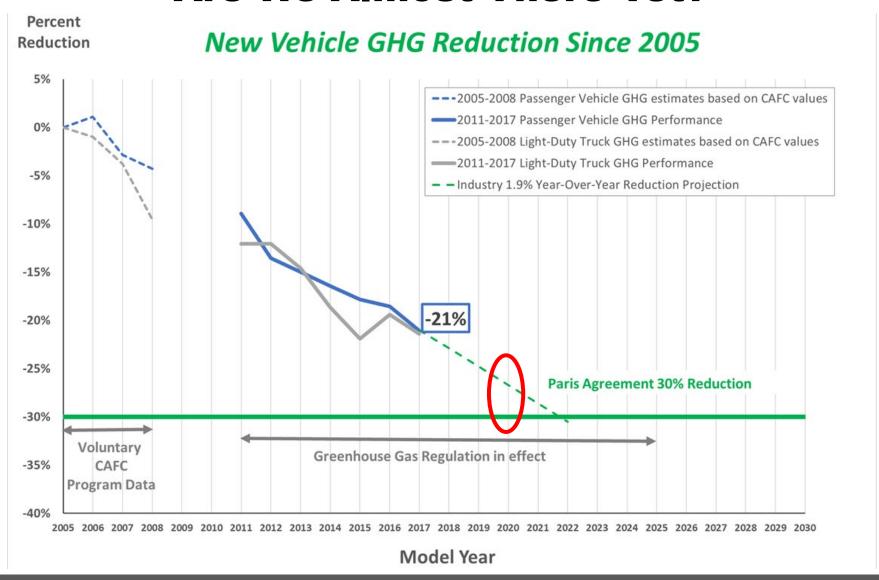
Canada's Sources of GHG Emissions (at 2017)



34% of Canada's Light Duty Vehicles are +12 Years Old



"Are We Almost There Yet?"



Light Duty Technology Solutions

Higher Cost Advanced Technologies

Autonomous shared mobility

Hydrogen fuel cells

Full battery electric SUVs and pick-up trucks

BEVs with long range

Extended range plug-in battery

/gasoline

Hybrids

"Low-Hanging Fruit":

Stop/start fuel saver

Aerodynamics & Light-weighting

Low rolling resistance tires

Cylinder deactivation

Fuel monitoring systems

Improved internal combustion engines

and transmissions

Alternate bio fuels

Summary Points

- LDVs are 12% of Canada's GHG sources
- New LDV GHG technology has improved over 21% since 2005
- Other factors offset auto technology gains
- EVs offer accelerated GHG reduction and longer term carbon neutrality

What policy options could then accelerate GHG reduction from Canada's LDV segment?

Can't We Go Any Faster?

Just regulate 'em! (e.g. 32" pants!)

Better public transportation

Urban mobility advances

Charging infrastructure

Lower battery costs

Free parking and tolls

Increase fuel prices

Lower GHG fuels

Scrap older vehicles – incentives or licensing

Government & fleet purchases of advanced technology

Consumer incentives for long-range ZEVs

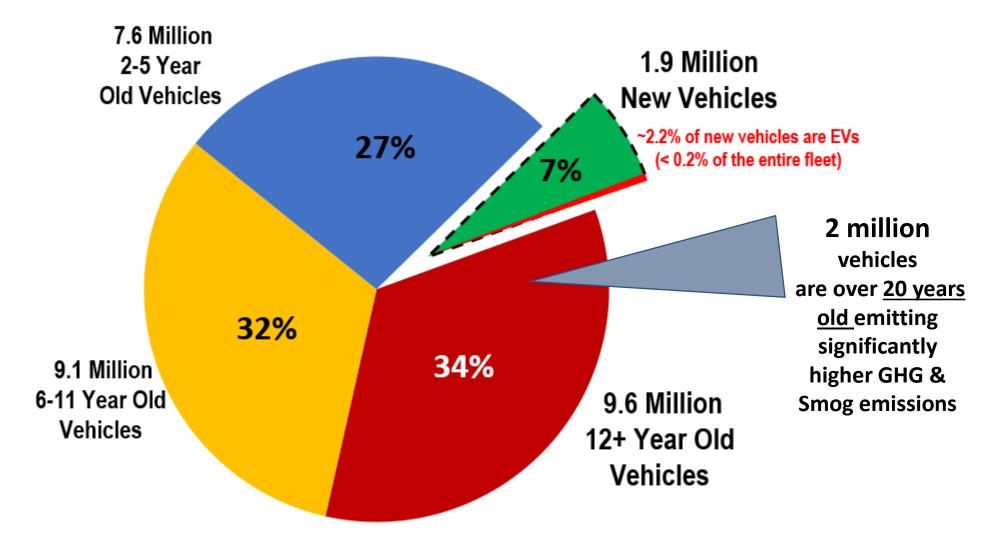
Regulation in an Integrated Auto Industry

Mid-term review of vehicle GHG regulations underway.

- 1) Integrated rules of origin NAFTA
- 2) Integrated safety regulations
- 3) Integrated vehicle smog regulations
- 4) Integrated vehicle GHG regulations



What If We Removed Vehicles > 20 Years Old?



Source: POLK TVIO Vehicle Counts As Of Dec 31, 2018

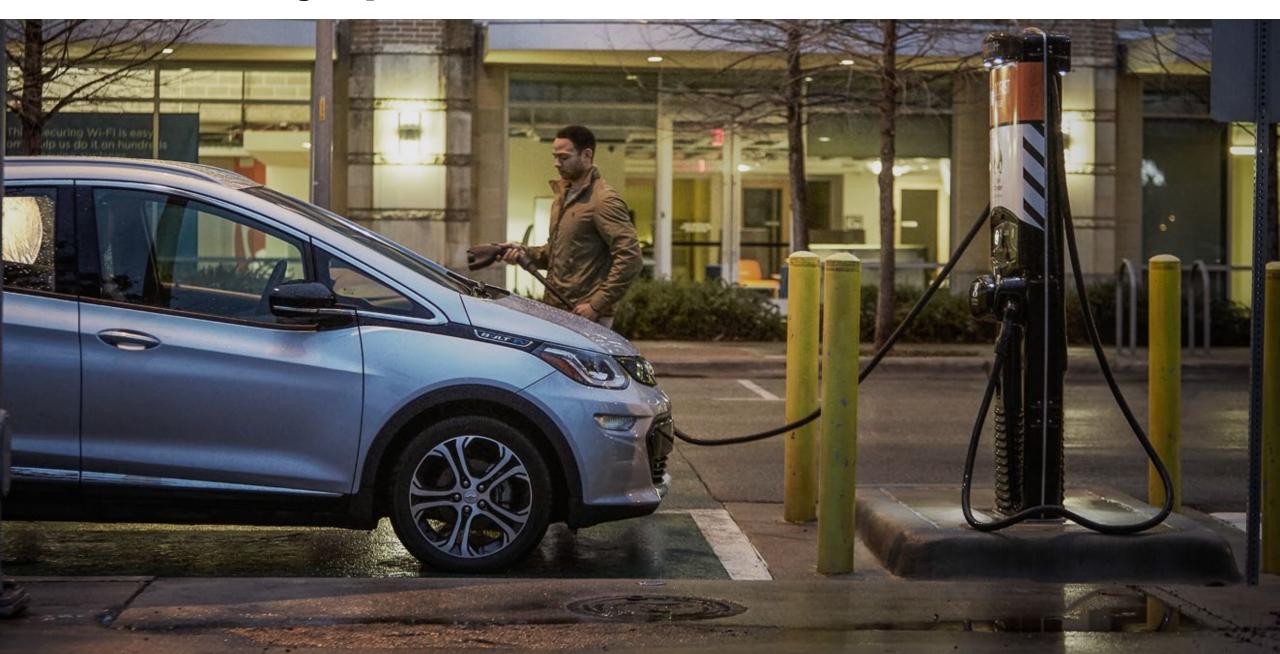


What Role For Fuel Price and Fuel Quality?

Sample gasoline prices:

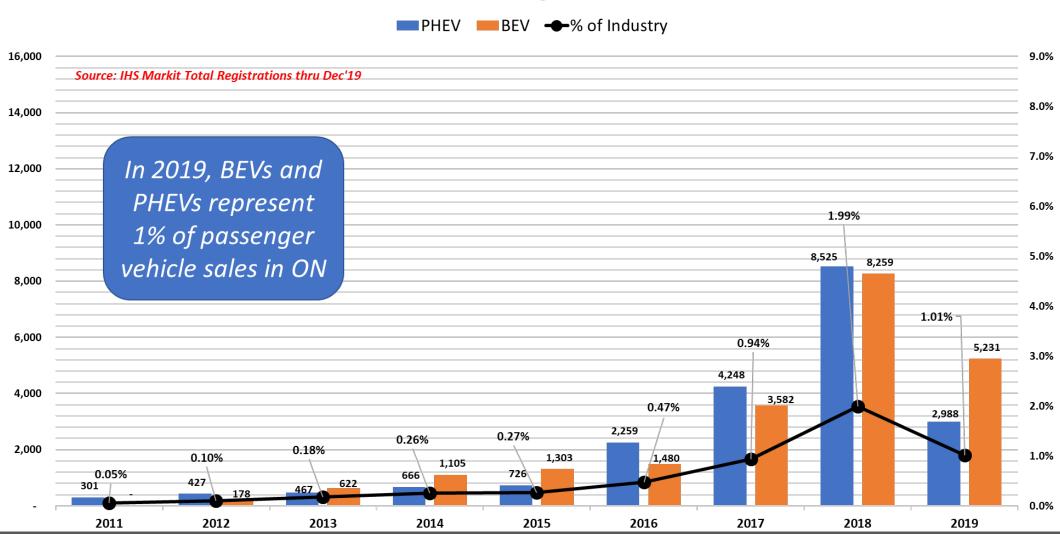
- Norway \$2.45 / litre
- Canada \$1.25 / litre

Policy Options to Accelerate Electrification



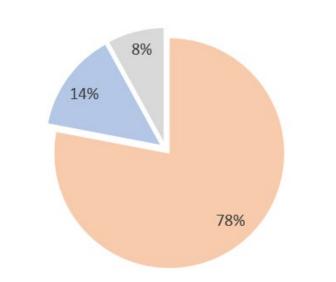
Consumer Incentives Still Drive EV Purchases

Ontario - Total Plug-in Vehicle Sales



Accessible EV Charging

- EV Owners charge their vehicles at HOME, at WORK, or at PUBLIC / HIGHWAY stations
- Consumers expect EV Charging to be as convenient as fueling a gas vehicle



■ Home ■ Work ■ Public/Hwy



HOME:

- Easy charger purchase / install
- Enable EV to be a smart grid resource



WORK:

 Workplace charging is available & easy



PUBLIC/HWY:

- Easily find and use fast chargers
- Enable you to go anywhere in your EV



GM Ambition

- Zero Crashes
- Zero Emissions
- Zero Congestion





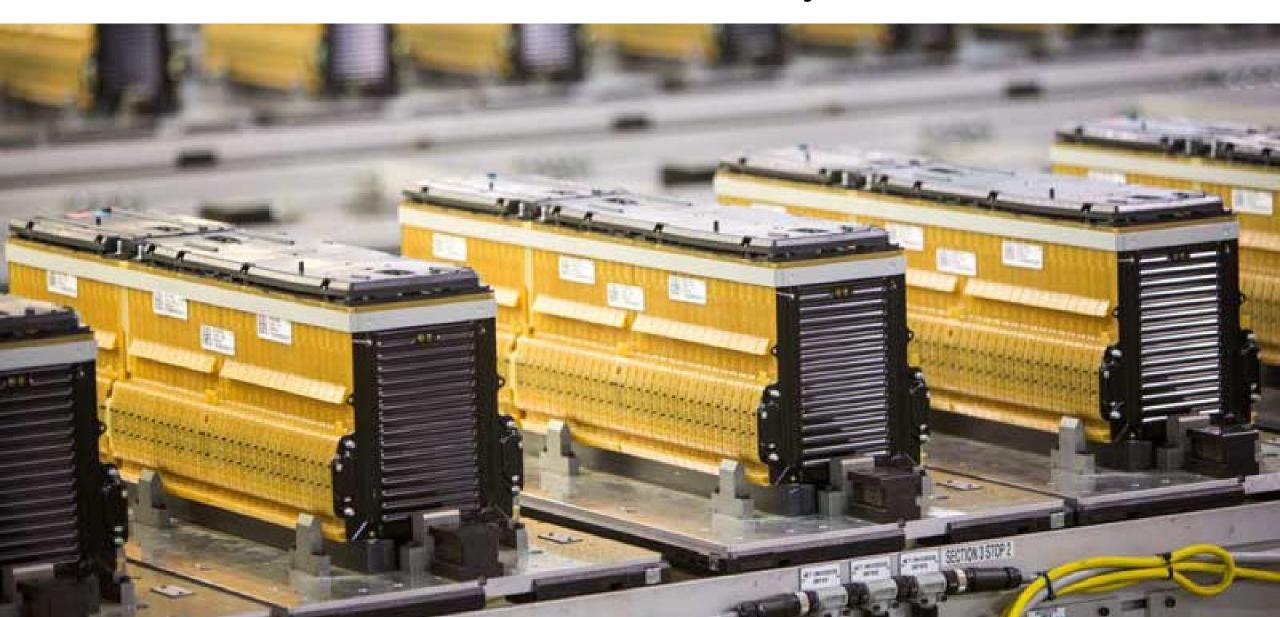


Electric VehiclesAmbitious BEV Strategy

GM EV Week: March 2-8

Reducing Battery Costs

GM & LG Chem US\$2.3 Billion Battery Joint Venture



Our electric future is now.



GENERAL MOTORS



Introduces the GMC HUMMER EV



Summary

- New vehicles are > 21% improved for GHGs vs 2005
- But other factors can offset GHG gains
- There are policy options to accelerate progress beyond regulation
 - Study scrappage, fuel prices, EV/AV support policies
- GM is driving to an all electric future